

INCOTERMS 2020

Seller's Cost

 Buyer's Cost

 Seller's Risk

 Buyer's Risk

All Mode of Transportation Air Railway Sea

Risks and Costs from Seller to Buyer

		Seller	Export Customs Clearance	Inland Carrier Loaded	Sea-/Air-/Rail Terminal
EXW	Ex Works	■	■	■	■
FCA	Free Carrier (At Sellers Place)	■	■	■	■
CPT	Carriage Paid To	■	■	■	■
CIP	Carriage and Insurance Paid To	■	■	■	■
DPU	Delivered at Place Unloaded	■	■	■	■
DAP	Delivered At Place	■	■	■	■
DDP	Deliver Duty Paid	■	■	■	■
FCA	Free Carrier (Airport)	■	■	■	■
FCA	Free Carrier (Railway Station)	■	■	■	■
FAS	Free Alongside Ship	■	■	■	■
FOB	Free On Board	■	■	■	■
CFR	Cost and Freight	■	■	■	■
CIF	Cost, Insurance and Freight	■	■	■	■

a) Seller Must Pay and Insure Transport

	Quay	Port of Loading/Loaded on Board	Main Leg of Transport	Port of Discharge	Quay	Import Customs Clearance	Named Place	Sea Terminal/Inland Terminal	Buyer
EXW	■	■	■	■	■	■	■	■	■
FCA	■	■	■	■	■	■	■	■	■
CPT	■	■	■	■	■	■	■	■	■
CIP	■	■	■	■	■	■	■	■	■
DPU	■	■	■	■	■	■	■	■	■
DAP	■	■	■	■	■	■	■	■	■
DDP	■	■	■	■	■	■	■	■	■
FCA	■	■	■	■	■	■	■	■	■
FCA	■	■	■	■	■	■	■	■	■
FAS	■	■	■	■	■	■	■	■	■
FOB	■	■	■	■	■	■	■	■	■
CFR	■	■	■	■	■	■	■	■	■
CIF	■	■	■	■	■	■	■	■	■

